



**FIRM PROFILE**  
**DEALHQ PARTNERS**



[www.dealhqpartners.com](http://www.dealhqpartners.com)





# Who we are

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DealHQ Partners is a Pan-African transaction advisory firm dedicated to enabling businesses to operate efficiently within Africa's dynamic market. Committed to driving a connected Africa, through cutting-edge solutions, premium deal advisory, beyond-border thinking and rigorous execution.

We are Africa's foremost "deal-only" law firm, focused on engineering transactions that unlock capital, infrastructure and trade across the continent, one client at a time.

Committed to driving a connected Africa by providing premium advisory and concierge services by thinking beyond borders, rigorously executing our deliverables, and simplifying business processes for optimal efficiency. We are changing the face of legal services with our combination offering of legal advisory blended with management consulting and global concierge support - enabling us to bring the best of Africa to the World and connect the World to Africa.

Our service offering includes: - mergers & acquisitions, finance, corporate commercial, infrastructure and projects, capital markets & derivatives, climate/clean energy & sustainable finance, private equity, construction, technovation and data governance, corporate & concierge services, business formations & start-up support amongst others.

Arguably, the fastest growing Firm in Africa - our team is young, dynamic and innovative with an uncommon understanding of Africa's nuanced deal making culture making us the go-to firm for bespoke, innovative deal advisory in Africa.

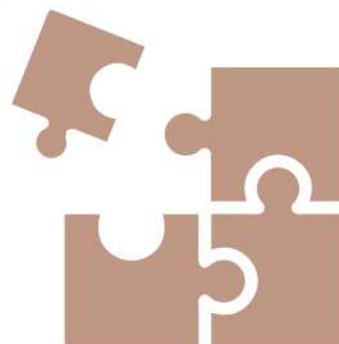
# Vision



To be Africa's Number 1 transaction advisory firm that's dedicated to enabling businesses by driving a connected Africa, through cutting-edge solutions, premium deal advisory, beyond-border thinking and rigorous execution.

# Mission

Enabling business by driving a connected Africa through borderless thinking, rigorous execution and simplified solutions.



# Values

- DRIVING A CONNECTED AFRICA.**
- BORDERLESS THINKING.**
- RIGOROUS EXECUTION.**
- SIMPLIFIED SOLUTIONS**





# Our Services

## 01. Corporate Commercial

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Our Corporate Commercial advisory team provides hands on support to our clients' business across diverse sectors. We provide business formation & incubation, operational support, investment advisory, compliance and business regulation, business continuity and expansion planning, M&A and other forms of corporate restructuring.

Our team has built a reputation as highly skilled at navigating complex business bottlenecks and providing hands-on support to the client through our practical, out of the box thinking, and knowledge of the African market. Our clientele spans manufacturing, energy, oil and gas, aviation, banking, engineering and construction at different stages of growth demonstrating the versatility of our team.

## 02. Finance

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Our Finance practice spans corporate and project finance acquisition finance, export & trade finance, derivatives, equipment leasing, financial risk management/hedging, and other forms of structured finance from both lender and borrower side, in local and foreign currency. Including drafting and negotiation of standard form finance contracts and credit security documentation and perfection.



## 03. Real Estate & Construction

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DealHQ is undoubtedly a go-to firm for Real Estate, recognized as one of the few legal advisory firms with capabilities spanning project development, construction and engineering and financing.

We provide end to end support across the real estate value chain including project development support, acquisitions, portfolio management, proptech set up & deployment, construction advisory including contract monitoring, drafting and negotiation of bespoke and standard form construction contracts (general, design build & EPC contracts) finance and capital raise including structuring diverse forms of regulated or unregulated securities (REITS, Asset backed bonds/notes, asset securitization).

## 04. Capital Markets

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We advise on diverse capital markets deals including:- (equity) IPOs, subsequent public offerings, private placements, rights issues, collective investment Schemes, divestments, securitizations, derivatives amongst others; (debts) bonds issuances, loan notes, mortgage backed notes, collateralized debt obligations amongst others.

Gainors	Price	Change	%Change
AFC	172.55	▲10.20	+3.78%
BPIRT	39.51	▲1.05	+2.66%
GCIF	42.03	-1.28	-3.02%

Stock Sectors



## 05. Aviation



DealHQ provides advisory support to new entrants and operators in the Aviation Industry. We advise on procurement of operating licenses, fleet acquisition and leases including financing, insurance, recruitment and onboarding of crew and technical team, and general fleet management and operational compliance.

Our Aviation team is positioned to provide best-in-class support to clients by paying special attention to operational safety, security, financial stability, risk management and compliance with applicable local and international laws.

## 06. ESG



DealHQ provides strategic end-to-end support to clients seeking to implement ESG strategies or to achieve their NetZero goals. We advise businesses seeking to deploy ESG policies across diverse sectors including oil & gas, mining, power, technology, banking, manufacturing, renewable energy and agriculture. Our services include:- change policy development support, risk management strategy and reporting, project finance, regulatory compliance, contract monitoring, sustainable finance and capital raising including structuring diverse forms of regulated or unregulated securities (Green & Blue Bonds, Social Sustainable and Sustainability Linked funding).



## 07. Private Equity

Parallel to capital markets, our PE practice advises on private capital sourcing for businesses at different stages of growth. We also advise PE Funds, VCs, portfolio companies and other institutional investors on potential investment opportunities; including due diligence, viability assessment, deal negotiation and documentation.



## 08. Technovation & Data Governance

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We provide end to end support to the burgeoning technovation and data governance market. Our business in itself is driven by technology and we support businesses seeking to deploy technology based services across diverse sectors including FinTech, PropTech, Retail, Healthcare, Hospitality and other new markets. Consequently, Technology deals with the processing and control of personal data.

Our expertise on Data Governance spans across – advising on international data transfer and exploitation; preparing policies on different aspects privacy and data protection; reviewing and drafting of privacy policy, notices, procedures, guidelines and internal governance policies; Advising on privacy and cybersecurity compliance and audits; Facilitation of trainings and capacity development for both private and public entities; Legislative tracking and regular policy, guideline and regulations update; Advising on data protection aspect of merger and acquisition, joint venture and other complex commercial arrangements. As a licensed Data Protection Compliance Organization (DPCO), we routinely conduct and file statutory data protection audit report for our clients.



## 09. Corporate & Nominee Services

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As part of our corporate services offering, we provide business formation and start up support for onshore and off shore entities, and to other private and public entities. We also provide corporate affairs support (company secretarial, compliance and good standing support), corporate investigations, intellectual property protection, licensing and approvals for specialized businesses, foreign personnel/immigration formalities and trust/custodial services.



## 10. Clean Energy & Green Finance

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Our clean energy and green finance practice is dedicated to supporting the transition to sustainable energy sources and promoting sustainable financing across several industries in local and international markets through comprehensive legal services tailored to the unique needs of our clients.

Our team of seasoned professionals combine deep industry knowledge with a commitment to environmental stewardship, offering a wide set of services to our clients including; Regulatory compliance audit and advisory, permitting and licensing assistance, policy advocacy and lobbying, Due diligence, transaction structuring and negotiation, ESG integration.



# Our Management Team

## **Tosin Ajose** CMC, F.I.M.C, M.I.O.D

Lead Advisor

[tosin@dealhqpartners.com](mailto:tosin@dealhqpartners.com)

Educational/Professional Qualifications:

- Law Degree: University of Lagos, Nigeria 2006
- Admitted to the Nigerian Bar in 2007
- Practice Diploma: College of Law UK, International Capital Markets and Loans

Tosin Ajose is a business lawyer with nearly 2 decade experience. She is well known for her commercial savvy, excellent analytical skills, vast transactional experience and her relentless desire to add value to her clients through innovative solutions, forward thinking and attention to details.

An astute public speaker and an IFLR ranked leading lawyer, with over 500 transactions to her credit across, corporate commercial, mergers & acquisition, private equity, capital markets, finance (project/corporate) and infrastructure practice areas. Tosin sits on the Board of 3 indigenous companies in Nigeria and is a visiting lecturer with the centre for housing and sustainable development, Nigeria.



## **Izuchukwu Ubadinma** Partner

[Izu@dealhqpartners.com](mailto:Izu@dealhqpartners.com)

Educational/Professional Qualifications:

- LL. B: Imo State University, Owerri, 2009
- Admitted to the Nigerian Bar in 2010

Izuchukwu has vast experience in corporate commercial, intellectual property, capital markets, regulatory compliance and sustainability. He currently heads the Firm's Abuja Office and leads the firms fledging Corporate Services Practice which now serves clients from across the globe. A cutting-edge solicitor and a registered capital markets consultant; Izu's constant quest to exceed client expectations as easily noticeable to Clients that have worked with him.





## **Omobola Adekola**

**Partner**

*omobola@dealhqpartners.com*

Educational/Professional Qualifications:

- LL. B: Obafemi Awolowo University, 2006
- Admitted to the Nigerian Bar in 2007
- LL.M International Trade & Commercial Law, Durham University, Durham, United Kingdom

Omobola Adekola is a seasoned legal professional with close to two decades of experience in corporate and commercial transactions specializing in international trade, and intra- African trade with a deep understanding of the African business landscape. She heads the Firm's Africa Trade Practice.

She is a passionate advocate for unlocking the vast potential of African markets and empowering businesses to thrive in the era of the African Continental Free Trade Area (AfCFTA). Her expertise encompasses wide areas including Intra-African Trade Advisory, Market Entry Strategies, Diaspora Investment Advisory. She is a trainer/ facilitator for African Food Changemakers, Scaling Export Program.



## **Stephanie Okwe**

**Head, People, Process and Culture**

*stephanie@dealhqpartners.com*

Educational/Professional Qualifications:

- LL. B: Nnamdi Azikwe University, 2011
- Admitted to the Nigerian Bar in 2012

Stephanie is a trained solicitor who has transitioned into Human Resource Management. She's passionate about people, processes, and efficient service delivery.



# Our Team Members



## Precious Ossi

Associate

[precious@dealhqpartners.com](mailto:precious@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B: University of Nigeria, Nsukka 2021
- Admitted to the Nigerian Bar in 2022



## Chioma Jane Bankole-Bawa

Associate

[Chioma@dealhqpartners.com](mailto:Chioma@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B: Benson Idahosa University, 2021
- Admitted to the Nigerian Bar in 2024



## Kofoworola Ayoola

Associate

[kofo@dealhqpartners.com](mailto:kofo@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B : University of Lagos, 2021
- Admitted to the Nigerian Bar in 2022



## Deborah Leshi

Associate

[deborah@dealhqpartners.com](mailto:deborah@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B : University of Lagos, 2021
- Admitted to the Nigerian Bar in 2022



## Precious Omope

Associate

[p.omope@dealhqpartners.com](mailto:p.omope@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B: University of Benin, 2023
- Admitted to the Nigerian Bar in 2025



## Jesutofunmi Adekoya

Associate

[tofunmi@dealhqpartners.com](mailto:tofunmi@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B, Joseph Ayo Babalola University
- Admitted to the Nigerian Bar, 2020



## Sheila Nnubia

Associate

[sheila@dealhqpartners.com](mailto:sheila@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B: Chukwuemeka Odumegwu Ojukwu, 2022
- Admitted to the Nigerian Bar in 2025



## Osariemen Imadomwonyi

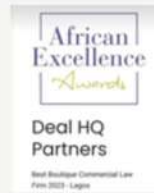
Associate

[osariemen@dealhqpartners.com](mailto:osariemen@dealhqpartners.com)

Educational/Professional Qualifications

- LL.B: University of Benin, 2023
- Admitted to the Nigerian Bar in 2025

# Awards & Rankings



## Clients Review



"The Firm has in-depth knowledge of law and a commitment to understanding the commercial nuances of the aviation industry. DealHQ has displayed efficiency in responsiveness and quality of delivery." – *Temitope Ajijola, Head Business Programme and IT, ValueJet*

"DealHQ is a strategic partner to the EAC Group; providing value input to many of our proprietary deals. In other cases DealHQ has also provided legal support on counterparty transactions on our recommendation. In each case their commercial awareness, industry knowledge and innovation have shone through brilliantly." – *Toyin Sani, CEO, Emerging Africa Group*

"I was impressed with their work ethics, timeliness and overall presentation on the job. I will say their key strength is their knowledge in buy side Due Diligence."

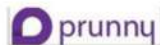
"Despite their small team, the firm has in-depth knowledge of law and business. The team is also extremely efficient." – *IFLR 1000 Anonymous Client Feedback*

"The firm was very helpful with handling the transaction and also communicating effectively with the target company as well as with the other investor in the deal." – *IFLR 1000 Anonymous Client Feedback*

"Very creative, business minded and value conscious team." – *IFLR 1000 Anonymous Client Feedback*

"DealHQ Partners displayed a sound knowledge of Project finance, construction, and real estate, and addressed relevant transactional issues with a high level of diligence and attention to detail. The Firm was very helpful in addressing and mitigating DD issues and were extremely efficient in their approach." – *AbdulMalik Mahdi, CEO, Modern Shelter Systems and Services*

# Select Clients





## Contact Us



- The HQ, 3b, Dr Omon Ebhomenye Street, Lekki Phase 1, Lagos.
- 1st Floor, Merit House, 22 Aguiyi Ironssi way, Maitama, Abuja. FCT



[info@dealhqpartners.com](mailto:info@dealhqpartners.com)



[www.dealhqpartners.com](http://www.dealhqpartners.com)



+234 (1) 4536427, +234 (0) 809 093 8104



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@dealhqpartners